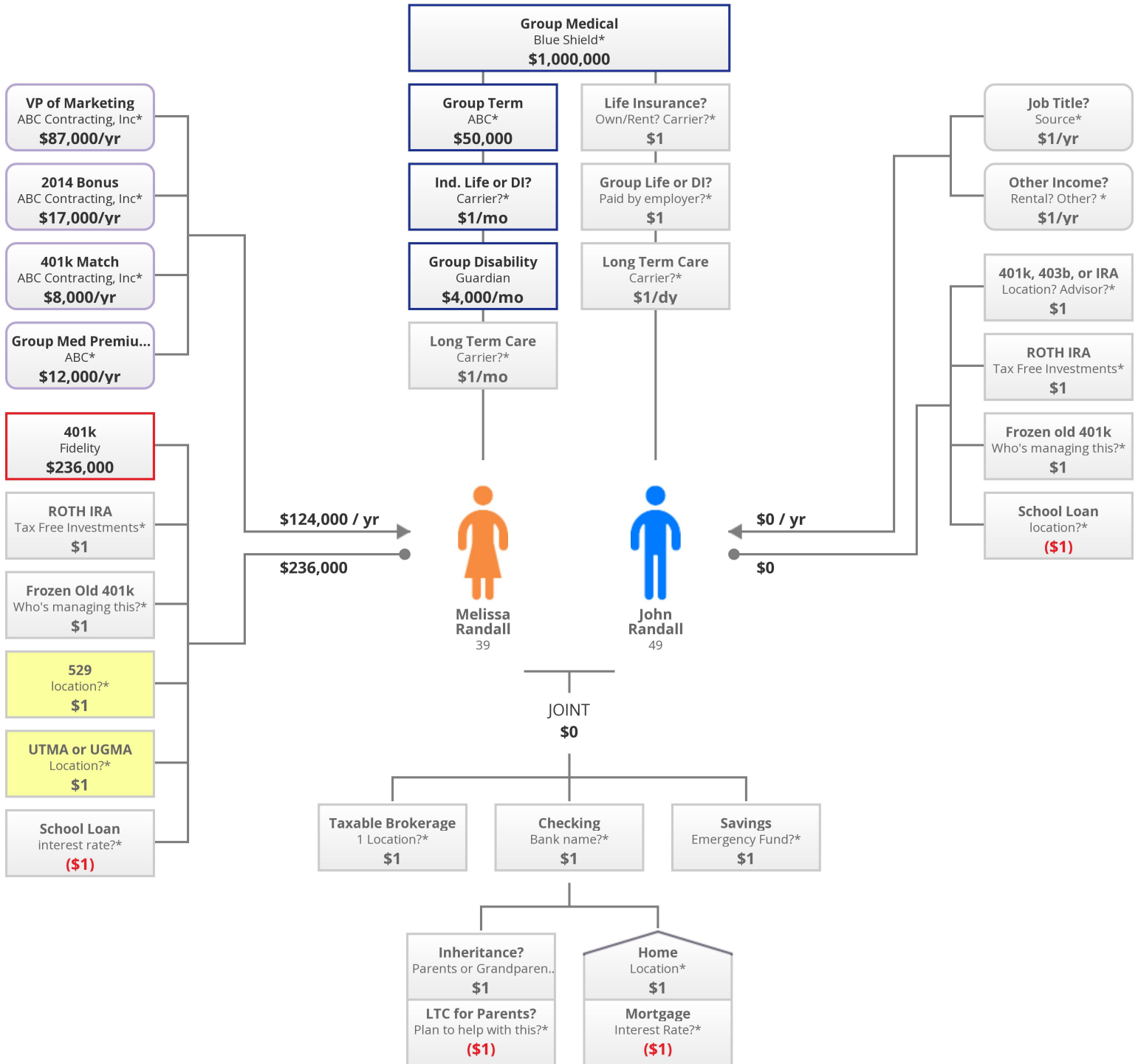
 **Melissa Randall (39)**  
Wife

 **John Randall (49)**  
Husband

 **Bobby Randall (6)**  
Dependent

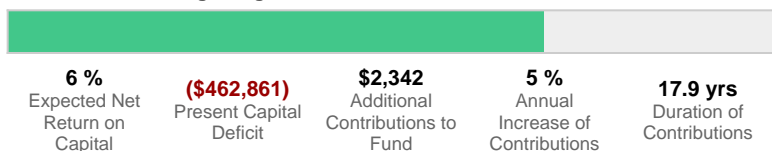


 Cash Flow  Residence  Retirement Asset  Non-Retirement Asset  Liability  Insurance  Owned By Another  Deferred Annuity  Stencil

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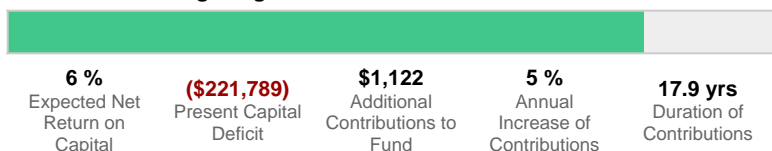
## Target-Map® Summary

### Retirement Funding to age 100 - Melissa & John Randall



Based on the analysis performed, this Target-Map® is 70% funded to meet the capital required to fund retirement expenses. Assuming a hypothetical 6% expected net return on capital, the amount of additional capital required to fund this need today is \$ 462,861 or \$ 2,343 of monthly contributions inflated by 5% annually for 17.9 years.

### Retirement Funding to age 90 - Melissa & John Randall

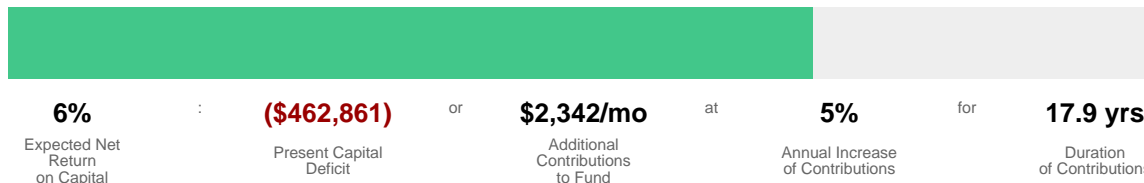


Based on the analysis performed, this Target-Map® is 83% funded to meet the capital required to fund retirement expenses. Assuming a hypothetical 6% expected net return on capital, the amount of additional capital required to fund this need today is \$ 221,789 or \$ 1,123 of monthly contributions inflated by 5% annually for 17.9 years.

## Retirement Funding to age 100 - Melissa & John Randall

Based on the analysis performed, this Target-Map® is 70% funded to meet the capital required to fund retirement expenses. Assuming a hypothetical 6% expected net return on capital, the amount of additional capital required to fund this need today is \$ 462,861 or \$ 2,343 of monthly contributions inflated by 5% annually for 17.9 years.

**70% Funded**



### What You Want

**Capital Required** (Present Value) **(\$1,558,910)**

#### After-tax Cash-flow Desired

• <b>Living Expenses:</b> Starting at John Randall age 65 (\$75,000 inflated at 3%/year for 35 years)	\$1,074,588
• <b>Medical Expenses :</b> Starting at John Randall age 49 (\$12,000 inflated at 5%/year for 51 years)	\$484,322

### What You Have

**Capital Available** (Present Value Equivalent) **\$1,096,049**

#### Cash-flow Sources Available **58%**

• <b>Social Security - Melissa : age 67 estimate</b> * Starting at Melissa Randall age 67 (\$27,000 for 33 years COLA 1% less 15% Tax)	\$103,611
• <b>Social Security - John : age 67 - estimate</b> * Starting at John Randall age 67 (\$28,000 for 33 years COLA 1% less 15% Tax)	\$172,130
• <b>401k Match : ABC Contracting, Inc</b> * Starting at Melissa Randall age 39 (\$8,000 for 25 years COLA 5% less 20% Tax)	\$144,722
• <b>Group Med Premiums : ABC</b> * Starting at Melissa Randall age 39 (\$12,000 for 25 years COLA 5% less 0% Tax)	\$271,353
• <b>401k Contributions : Fidelity</b> Starting at Melissa Randall age 39 (\$18,000 for 25 years COLA 1% less 20% Tax)	\$215,434

#### Assets Available **12%**

• <b>401k: Fidelity</b> (\$236,000 less 20% Tax)	\$188,800
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#### Insurance Available **0%**

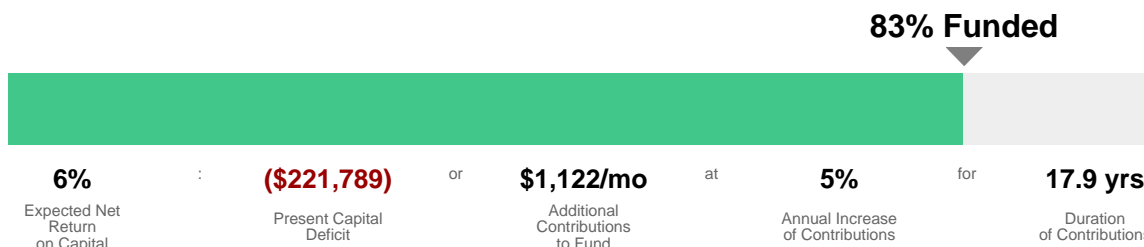
• <i>No Active Insurance Policies</i>	
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Analysis is based on a present value comparison between the total capital needed in a hypothetical cash-flow scenario occurring within the time frame specified and the present value of capital currently available to meet the stated need. \*Capital Required and Capital Available are based on a formula comprising an annual sum inflated at the stated 5% factor, unless otherwise noted with a cost of living adjustment (COLA), and an assumed return on the available capital of the stated hypothetical 6% rate net of fees and expenses. Monthly contributions are ongoing capital needed during the stated duration in years that would replace the deficit in funding. A surplus indicates the available funding sources exceeds the required funding. Any monthly additions are assumed to increase each year by the stated annual increase factor. The impacts of taxes are approximated by reducing the present value of a particular capital item by an assumed embedded tax. The impact of investment style and market fluctuation cannot be predicted and are not taken into account.

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## Retirement Funding to age 90 - Melissa & John Randall

Based on the analysis performed, this Target-Map® is 83% funded to meet the capital required to fund retirement expenses. Assuming a hypothetical 6% expected net return on capital, the amount of additional capital required to fund this need today is \$ 221,789 or \$ 1,123 of monthly contributions inflated by 5% annually for 17.9 years.



### What You Want

**Capital Required** (Present Value) **(\$1,274,206)**

#### After-tax Cash-flow Desired

- **Living Expenses:** Starting at John Randall age 65 (\$75,000 inflated at 3%/year for 25 years) \$868,199

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- **Medical Expenses :** Starting at John Randall age 49 (\$12,000 inflated at 5%/year for 41 years) \$406,007

### What You Have

**Capital Available** (Present Value Equivalent) **\$1,052,417**

#### Cash-flow Sources Available **68%**

- **Social Security - Melissa : age 67 estimate** \* Starting at Melissa Randall age 67 (\$27,000 for 23 years COLA 1% less 15% Tax) \$87,216

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- **Social Security - John : age 67 - estimate** \* Starting at John Randall age 67 (\$28,000 for 23 years COLA 1% less 15% Tax) \$144,892

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- **401k Match : ABC Contracting, Inc** \* Starting at Melissa Randall age 39 (\$8,000 for 25 years COLA 5% less 20% Tax) \$144,722

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- **Group Med Premiums : ABC** \* Starting at Melissa Randall age 39 (\$12,000 for 25 years COLA 5% less 0% Tax) \$271,353

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- **401k Contributions : Fidelity** Starting at Melissa Randall age 39 (\$18,000 for 25 years COLA 1% less 20% Tax) \$215,434

#### Assets Available **15%**

- **401k: Fidelity** (\$236,000 less 20% Tax) \$188,800

#### Insurance Available **0%**

- *No Active Insurance Policies*

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